



Software Company

ERP Solutions

Hesabate® has been specialized in the production of accounting and administrative products since 2009 develops and designs advanced software solutions that operate through the cloud and are aimed at facilitating and improving accounting and financial management of companies and enterprises. Its mission is to provide reliable and robust accounting product that will help clients to control the financial and accounting aspects of their business with high efficiency.

Hesabate® are experienced in developing accounting product that allows users to process such procedures as recording financial statements and day-to-day financial transactions, financial control and the preparation of significant financial reports. These products aim to improve the accuracy of accounting data and reports and facilitate sound strategic decision-making based on comprehensive financial analyses.

Hesabate® are committed to ongoing research and innovation to improve and modernize their products commensurate with recent developments in accounting, management and technology. It also aims to provide excellent technical support services and training to clients to ensure maximum access to software and to fully meet their needs.

Hesabate® trusted partner of companies and institutions in their journey towards improving the effective and efficient management of accounts and the achievement of their financial objectives.

Hesabate vision

Hesabate® vision is to become the most distinctive company in the development and provision of accounting and administrative products and applications on the local and global market. We aim to provide distinctive and innovative software solutions that meet the accounting and management challenges and needs of companies and institutions. We seek to be the preferred partner of our clients in improving their performance, streamlining their operations and achieving sustainable success in their work.

We're looking for...

- Quality excellence: Hesabate® aim at providing high-quality and reliable products that meet the highest standards and exceed client expectations.
- Innovation and development: Hesabate® seek to continuously improve and develop their products to keep pace with technological developments and meet new accounting and management challenges.
- Client satisfaction: Hesabate® place client satisfaction at the heart of their priorities and work towards this through the provision of outstanding technical support and ad hoc solutions tailored to client needs.
- Global expansion: Hesabate® aim at expanding its scope of work and presence in new markets, both locally and globally, and strengthening its presence as a leading global accounting and management software company.

With this vision, Hesabate® seek to improve the performance of companies and institutions and to facilitate the management of their accounting and management processes, enabling them to make strategic decisions based on accurate and reliable information.



Hesabate® staff

Hesabate® include more than 50 staff members in five branches in Egypt, Jordan, Palestine and the Sultanate of Oman, a multi-talent team working in concert to develop and deliver innovative software products. Developers who developing and build applications, quality engineers who test products, user interface designers who improve user experience include technical support and training staff, project managers who organize and manage project implementation, accountants and finance managers who manage financial aspects, and human resources officers who are interested in staff management. This crew works in continuous communication and cooperation to achieve corporate goals and deliver high-quality products to clients.

Hesabate® staff plays a vital role in our success. We're very lucky to have them on our team, and we know they'll continue to contribute to our success in the years to come.

Why Hesabate®

Hesabate® specialize in the sale of accounting and administrative products and applications. They have many advantages that make them the focus of client interest and highlight them from their competitors. They provide distinct accounting and administrative products and applications that contribute to improved corporate performance and simplified accounting and management processes. Clients should select a company that meets their needs accurately and provides appropriate support and services to maximize the use of the accounting and management software provided. And these are some of the features of Hesabate® firm:

- Technical support and user training: Hesabate® provide professional and client-responsive support free of charge to all clients, whether by telephone, e-mail or online support system. The company also provides training and orientation courses to software users free of charge to ensure that they are used efficiently and effectively and take full advantage of the benefits available.
- Accessibility and user interface: Hesabate® design simple and self-evident user interfaces for software, making them user-friendly even for non-technical users. Company employees can handle software efficiently, easily and efficiently and perform accounting and management functions smoothly and effectively.
- Quality of products and continuous updates: Hesabate® concern providing high-quality and reliable products. Hesabate® develops software using state-of-the-art techniques and standards to ensure excellent performance and reliability. Hesabate® also provide regular updates and promotions to software to provide more features and improvements and to match technological developments and market needs.



- Comprehensive reports and analyses: Accounting and management products presented by Hesabate® are characterized by their ability to generate comprehensive reports and accurate analyses of financial and management information. Companies can rely on these reports to make strategic decisions, analyses corporate performance and monitor current and future trends.
- Diversity and specialization of products: Hesabate® provide a wide range of accounting and management products and applications that meet the needs of different types of companies and institutions. These products include sales and procurement management products, inventory management, project management, human resources management, customer relationship management, marketing, electronic sales, etc. These products are characterized by their ability to facilitate and improve the accounting processes and general management of the company.

Hesabate® products

Since its Establishing, Hesabate® produced numerous administrative and accounting products and applications in many fields and disciplines, such as private or public projects.

Hesabate® ERP

Hesabate® is the first cloud software in the Middle East that has been operating through the cloud for more than 15 years. It also provides an Internet-based version of great works. Hesabate® are a comprehensive system aimed at organizing and consolidating corporate and corporate governance in an integrated manner. Hesabate® consists of a set of applications and functional units covering various aspects of the business and financial and administrative processes of the enterprise, which are aimed at organizing and managing

all aspects of the business and financial and management processes of enterprises and companies. Hesabate® is a comprehensive solution that combines several functions, such as accounting, distribution, warehouses, customer management, human resources, manufacturing, electronic sales, customer relationship management and others, in a single system.

Hesabate® is a powerful tool for managing the institutions and improving their performance. It is flexible and capable of being allocated to meet the needs of each individual institution. The appropriate system must be selected and implemented in accordance with the requirements and structure of the institution in order to make the most of it. Hesabate® has many features, including:

- Integration: Hesabate® provides for full integration of all parts of the company, allowing easy exchange of information and data and providing duplication of data entry.
- Marketing tool: Hesabate® is an excellent marketing tool, providing a distinct CRM customer relationship management system as well as an electronic sales system through the creation of an electronic website and an application linked to the inventory and sales system of my accounts and provided with distinct presentation and payment methods.
- Extension: Hesabate® can be expanded according to the needs and development of the organization, making it a long-term sustainable solution.
- Reports generated: provides accurate and detailed accounting and management reports, enabling the management of the organization to make informed decisions and effectively monitor performance.
- Planning and forecasting: Hesabate® provides for planning, forecasting of resources and future demands. companies can analyze historical data, anticipate future needs and take advance action to ensure that the necessary resources are made available.



- Improved efficiency: contributes to improved overall efficiency of work and resource management, reducing administrative costs, improving the use of available resources and improving the efficiency of the organization by streamlining processes and reducing administrative burdens. Operations are carried out more quickly and accurately, contributing to increased enterprise productivity.
- **Performance control:** Hesabate® provides a set of performance reports and indicators that assist in the monitoring and analysis of corporate performance. Management has access to financial statements, statistics and key indicators, thus making strategic decisions based on reliable information.
- Operations coordination: Hesabate® helps to coordinate and organize the various operations of the enterprise, from the introduction of requisitions and procurement to inventory management and accounting. The workflow is improved and errors resulting from manual labour are reduced.
- Automation: Secures and organizes many processes that require time and effort, such
 as accounting, inventory management, purchases and sales, automatically, and provides
 full integration of data and information at the enterprise. Data are stored and shared in
 a single central database, ensuring consistency and accuracy in the data used in all
 sections and units.

Hesabate® POS

Hesabate®POS system (Hesabate Point of Sale) is a product used at sales points to manage retail operations and financial transactions in shops and businesses. Hesabate® POS system provides a user-friendly interface that allows staff to quickly and effectively enter and process sales.

Hesabate®POS system contains a range of functions and features that include:

- Hesabate® POS can be used in various types of businesses and industries, including retail stores, restaurants, hotels, salons, online stores, and more.
- The possibility of allocating settings and characteristics according to specific business needs. The interface and the allocation of the buttons and features offered can be adjusted according to user preferences and work requirements.
- Hesabate® POS are part of the comprehensive trade information system (MIS) that allows companies to manage and analyse information and make strategic decisions.
- Sales processing: Hesabate®POS allows staff to enter details of products and quantities of sales and calculate the total amount of the invoice. He can also offer options for payment, such as cash, credit cards and electronic payments.
- Inventory management: Hesabate® POS system can track and manage inventory, where available quantities of products are updated based on sales and returns. Inventory reports and repurchase notices can also be generated when needed.
- Customer management: Hesabate® POS provides a customer information management database, such as name, contact information and prior purchase date. This information can be used to improve customer service, special presentations and loyalty programmes.
- Sales reports: Hesabate® POS provide detailed sales reports, such as total daily, monthly and annual sales, best sold products and other financial analyses that help monitor business performance.



- Integration with Hesabate®: Hesabate® POS are able to integrate with Hesabate® software, thus facilitating the integrated management of sales, payments and inventory.
- Hesabate® POS facilitate and improve the sales process and improve client experience. It allows staff to enter products quickly and easily, and they can make sales quickly and effectively.
- Hesabate® POS include features such as the management of discounts and promotional offers, where staff can apply special discounts or perform special offers to customers at the point of sale.
- Hesabate® POS support various types of payment, including cash, credit cards, prepaid cards and electronic payments. Personnel can use POS to read cards and process payments safely and accurately.
- Hesabate® POS can store sales data and create detailed business performance reports. Management can use these reports to analyse sales, identify trends, improve inventory management and marketing.
- Hesabate® POS calculations are an important part of modern retail technology, and contribute to improving business efficiency, customer experience and business management in general.
- Hesabate® POS support the tracking of staff and the designation of access powers. The Department can identify the functions and advantages available to each staff member, determine levels of access and control financial and administrative authority.
- Hesabate® POS can support a variety of devices such as receipt printers, barcode readers and card acceptance devices. These devices are connected to my POS accounts to improve sales and facilitate data entry and batches.
- It's available in two version. (Web POS, Windows POS)

Hesabate® HR

The duty and salary management system in Hesabate® is designed to facilitate and regulate the management of the hours and salaries of employees in enterprises and companies. Through the system of working and salary management, companies and institutions can regulate and simplify the management and salaries of workers in a reliable and effective manner, thus contributing to financial balance and improved human resources management. Hesabate® HR contains a range of functions and advantages that facilitate the management of these processes, including:

- Hesabate® HR includes a special and associated application (Android & IOS) contain many features, including the possibility of recording entry and exit movement with a link to the movement registration site, as well as some bonds and reports of interest to the staff.
- Attendance and departure registration: The system allows for the automatic recording and follow-up of staff attendance and departure, whether by fingerprints, personal identification cards or even online response.
- Calculation of salaries and emoluments: The system calculates employees 'salaries on the basis of specific criteria such as working hours, basic wages, incentives and rewards. It can also calculate taxes and payroll deductions.
- Leave and absence management: The system provides a function to manage and track leave and absence requests for staff, helps to organize and schedule work and provides reports and statistics on staff attendance and absence.
- **Issuance of financial reports:** The system can issue financial reports related to staff salaries, such as monthly salary reports, withholding taxes, and bonus and bonus reports.
- Legal directives: The system is in accordance with the laws and regulations relating to the management of hours and salaries, thus ensuring compliance and legal compatibility in payments and financial reports.



- The system can integrate the work and salary data with the rest of Hesabate®software units, such as account management and inventory, to integrate and harmonize accounting information.
- The system provides detailed reports and statistics on salary costs and costs associated with permanence, enabling management to make the right financial decisions and analyse staff performance.
- The system can generate automatic notices and reminders to staff regarding payment dates and important salary and salary schedules.
- The system makes it possible to determine the levels of access and powers of different users, allowing control of access to information on working hours, salaries and security and privacy.
- The system has a user interface that is user-friendly, allowing users to easily enter data and implement different processes in a comfortable manner.
- The system can support various types of payment, including payment of salaries through direct bank transfers or printing of payroll cheques.
- Contains the possibility of allocating and adjusting salary and perpetuity models to the needs of the enterprise or company.
- The system can store and manage personal information for staff members, such as personal data, contact information and job details, for ease of access and updating.
- The system provides flexibility in the calculation of salaries, where salary tariffs can be allocated to suit the structure and policies of the enterprise, including the determination of base salary, allowances, incentives and deductions.
- The system supports temporary employment accounts, temporary contracts and parttime employees, and wages and benefits can be determined according to the type of employment.

- The system allows for the administration of tax deductions, social security and health insurance, which are automatically calculated and deducted on the basis of domestic laws and legislation.
- The system can generate multiple reports on salaries and payments, such as detailed monthly and annual salary reports, tax reports and deductions, cash records reports and expense reports.
- The system provides the advantage of administering additional allowances and emoluments, where allowances and emoluments can be recruited and calculated according to the established criteria and individual performance of the staff.

Hesabate® APP (Android & IOS)

Appropriate application to manage sales and orders outside the office, as well as a staff tracking system that operates without the Internet and relates to my accounts if the Internet is available.





H Hesabate[®] Hotels

One of the applications that works in an integrated manner with Hesabate® and aims to facilitate and organize hotel management operations in a comprehensive manner.

Hesabate® hotel are aimed at improving work efficiency and providing satisfactory inmate experience by integrating operations and providing accurate and prompt information to staff and management. This system is an essential tool for the professional and successful management of hotels.

Hesabate® hotels include hotels with a wide range of functions and features, including:

- Reservations management: Staff members are allowed to manage room and facility reservations easily, including arrival and departure dates, room types and prices.
- POS: Restaurants and other facilities within the hotel are allowed to regulate sales, marketing, inventory management and invoices.
- Room and invoice management: allows for tracking room status, room identification, inmate bills and the management of billing and payment operations.
- Inventory management system: Assists in inventory management for restaurants and other facilities, tracking supplies and sales and controlling inventory costs.
- Reports and analyses: Provides comprehensive reports and analyses on hotel performance, sales, revenue and inmates, which assist in strategic management decisions.
- Customer management: assists in tracking and managing inmates 'information, interacting with them and meeting their specific needs and requirements.
- Human resources management system: assists in the management of staff schedules, salaries, training and day-to-day tasks.

K Hesabate® Kiosk

Hesabate® Kiosk are an interactive system aimed at facilitating and improving the procurement and sale process in different environments, such as retailers, restaurants, commercial centres, museums and others. The system consists of a touch screen and an intuitive user interface that allows users to browse and select products or services and to complete the procurement process easily and without the need for human intervention. In general, Hesabate® Kiosk's are an effective solution to improve client experience and increase the efficiency of sales and purchases in various commercial sectors.

Hesabate® Kiosk provide many advantages and benefits, including:

- Accessibility: Hesabate® Kiosk have a simple and obvious user interface, making it easy to use even for people who are not familiar with the technology. Hesabate® Kiosk allows users to view available products or services and to choose what they see to be easily appropriate.
- Speed and efficiency: Hesabate® Kiosk provide rapid and efficient procurement, where users can identify the products or services required and make direct payments without having to wait lines or interact with employees.
- Allocation: Hesabate® Kiosk can be allocated according to the needs of the company
 or institution, including the user interface, the content offered and the advantages
 available. Additional options could also be added, such as determination of sizes,
 additions or ad hoc options as required.
- Increase in revenue: Hesabate® Kiosk can contribute to increasing revenue by increasing sales volume and improving client experience. Hesabate® Kiosk provides an opportunity for marketing, private offers and demonstration of relevant products, encouraging users to make further purchases.
- Reduction of errors: Thanks to the integrated printer and the system 's ability to read the barcode and information accurately, Hesabate® Kiosk 's reduce the occurrence of errors in the sale and purchase process, thus increasing accuracy and organization.





Hesabate® E-Commerce is an important management in the current era and provides easy tools for the creation of an electronic sales site linked to Hesabate® in terms of inventory, orders and customer management, as well as the possibility of establishing a system-related application.

Hesabate® CRM

Customer relationship management is an important part of Hesabate®, where it contains the opportunity system of the Sales and Marketing Section, as well as the possibility of creating many bonds easily with a full link to Hesabate®.

Hesabate® Modules

Hesabate® support a large number of small, medium and large disciplines and businesses through the death of many systems that can be activated within Hesabate® to work with in an integrated manner.

- DATE MANAGEMENT SYSTEM: It is linked to inventory and each item may have a
 useful date and control inventory operations accordingly.
- Import processing and control system: The calculation of the added cost of goods due to import operations is addressed in multiple ways
- Production and manufacturing System: accurate and orderly control and management of the production process, including cost, quantity and convenience of all professions
- **Disbursement management system:** This system is used to establish a new payment method for sales invoices, which is by way of instalments so that the amount is tabulated in instalments with full management of the subject.
- Automated billing system: A set of invoices may be issued to a group of customers of certain services once.
- Estimated balance: Establishment of an estimated balance of all software accounts for more than one level and for all months of the year, with the possibility of determining actual amounts in the same manner with an analysis of variances.
- Administration of meter and municipal systems: The sale of items or services sold by means of meter (reading meters) or by litre (reading quantities) is dealt with in addition to a municipal billing system in terms of the definition of the services provided and the billing system by nature of the work. (Pays only once.
- Barcode printing system: establishment and printing of the Barcode number for each item under multiple options, printers and multi-papers.

Hesabate 40



- **Price Checker:** It is installed on pricing screens in retail stores for use by customers and for the price of any piece.
- Connective Identification System: The system is operated through an Asterisk Manager Interface (AMI)
- Hesabate® HR APP (Android & IOS): An application that operates with a full-time partial HR system that contains the entry and exit screen for staff members as well as some reports and the automatic recording of the site.
- **IM**
- Inventory management system: treatment of measurements and colors, locations, import order, packing list, sub-limit goods, receipt bond, destruction bond, automatic discharge bond, control of internal orders between branches and warehouses.
- Fixed assets System: management and processing of fixed assets and their consumption, as well as necessary reports and full linkage to Hesabate®.
 - Serial Number processing system: process and control the entry of Serial No. For each piece, through all cargo operations, in addition to the reports on this system with full connection to the stock of sale and purchase and reports.
- CS
 - Cost center system: connects all bonds to any cost center to final reports for each cost center.
- M
- Maintenance and guarantee system: The process of receiving maintenance equipment and all operations that the device may undergo is fully linked to Hesabate®, inventory and reporting.
- Lease system: control of rental of vehicles or lease of any goods and amounts required as a result of the lease, in addition to the necessary reports.
- CR
- Check reading system: A system through which a cheque can be withdrawn and its information unloaded on the receivable (check number, bank number, branch and account number) and the cheque 's image preserved in two faces, and incoming checks can also be performed, as well as cheques, in addition to easy reference to the cheque 's image.

- Check-printing system: A system through which the image of any cheque can be drawn and print fields dropped on the image for printing, filing and later printing of cheques with many options is readily available, with many copies of cheques ready.
- Printing system: The format of the invoice or vouchers can be designed as you wish and as easily as possible.
- SMS: The possibility of sending short messages to clients and employees through vouchers and reports.
 - E-mail system: possible short messages to clients and staff through vouchers and reports
- Kitchen screen system: A screen opened in the kitchen at restaurants to show orders with complete command control.
- Hesabate Order: used in restaurants for customers to open the menu of the restaurant and sometimes to do the order, as well as for waiters to make customer orders



Customers trust us

We have more than 5000 customers working on our products in various countries of the world and concentrated in the Arab countries.